



## Kevin Capitani

Senior Vice President, Employee Training Sales and Strategic Initiatives

Kevin leads our Employee Training Sales team with a passion for company culture and an eagerness to build alongside our talented cross-functional ET teams. He brings more than 30 years of leadership experience in education and IT, with expertise in strategy, business process improvement, customer success, and go-to-market execution.

Kevin has led teams across Fortune 500-1000 companies and advised startups on business development and go-to-market standardization. As the former President of Pearson North America, he drove digital transformation and operational efficiency. Prior to that, he spent over two decades at SAP, holding GM and COO roles where he built and restructured business units across industries and regions.

Outside his professional career, Kevin is a board member and advisor to numerous organizations, including Julias Education Services, SportsShare, TMG (The MakeOver Group) and graduated from the University of CA Berkeley.